



2020 FREDERICK ANNUAL REPORT



DOING THE MOST GOOD[®]
FREDERICK, MARYLAND

VISION



ONE ARMY:

We see a God-raised, Spirit-filled Army for the 21st century - convinced of our calling, moving forward together. We will...

- deepen our spiritual life
- unite in prayer
- identify and develop leaders
- increase self-support and self-denial

ONE MISSION:

Into the world of the hurting, broken, lonely, dispossessed and lost, reaching them in love by all means. We will...

- emphasize our integrated ministry
- reach and involve youth and children
- stand for and serve the marginalized
- encourage innovation in mission

ONE MESSAGE:

With the transforming message of Jesus, bringing freedom, hope and life. We will...

- communicate Christ unashamedly
- reaffirm our belief in transformation
- evangelize and disciple effectively
- provide quality teaching resources

MISSION STATEMENT

The Salvation Army, an international movement, is an evangelical part of the universal Christian church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.



FROM THE ADVISORY BOARD CHAIR

Serving as The Salvation Army's Advisory Board chairman in Frederick this past year has been an exciting and rewarding experience. It has been a great honor to work alongside The Salvation Army's dedicated staff as they invest significant time and effort to serve those in need.

But all their devotion would not be possible if it were not for your heartfelt caring and concern. Just as the needy rely on The Salvation Army, the Army relies on the Frederick community to provide the necessary support to continue our many services and programs.



On behalf of The Salvation Army Advisory Board and staff, I thank you for your generosity in the past year. I trust that you will continue to support our mission and join with us as we remain committed to doing the most good in the Frederick community.

Doug Fisher,
Frederick Mutual Insurance Company
Advisory Board Chairperson

FROM THE COMMANDING OFFICERS

This past year has been difficult for all of us as we learned to navigate the world during a pandemic. It can be frustrating to witness all the pain and need that afflict people all around us every day — like men and women who experience homelessness with no where to go during the day, families going without food, and rental/utility payments going to the wayside.

Thankfully, we have friends like you, who enable us to offer assistance that makes life more bearable for those living in crisis and in poverty.

The pandemic caused many people who have never needed assistance before to ask for help for the first time. COVID-19 left many families struggling financially. Others had their lives torn apart by addiction or depression. No matter the circumstance, here at The Salvation Army, we are prepared to offer a helping hand to anyone in need.

Your support helps accomplish so much, but our work is never done. There are still so many who are suffering right here in Frederick. Please pray for us as we continue meeting needs in His name without discrimination.

On behalf of the people we serve, thank you for all you do

Lt.s. Chris and Carla Raymer
Commanding Officers
Frederick, MD



HOW WE SERVE INDIVIDUALS & FAMILIES

- Emergency Financial Assistance
 - Rental
 - Utility
 - Prescription
- Family Store Vouchers
- Covid relief assistance
- Day Center for those experiencing homelessness
- Canteen ministry
- Community character building and music classes for youth
- Summer local day camp
- Summer overnight camps in WV and VA
- Assisted living visitation and community care visits



Thanks to the Community Foundation of Frederick County and the Ausherman Family Foundation, the Day Center opened in February 2020.

Noah (a Day Center participant) said, "it's a safe, warm place to relax...it's a sanctuary for me."





PATHWAY OF HOPE

The Pathway of Hope initiative helps individuals, with a desire to break the cycle of poverty, achieve their goals through one-on-one mentoring, training, and resources. Individuals must have children in the household to qualify.

Stats

Families Enrolled: 7

Utility Assistance: \$3,073.29

Housing Assistance: \$13,003.82

Other Assistance: \$1,686.20

MEET LATOYA

Latoya graduated from the Pathway of Hope program in 2020 and is on her way to self-sustainability and a bright future!



2020 CHRISTMAS PROGRAMS

- 1,948 children and teens received toys, clothing, and food boxes through our partnership with WFMD Christmas Cash for Kids
- The annual Red Kettle Campaign raised \$110,720 through traditional and online efforts. The money raised helps throughout the year with social service programs



FAMILY STORE

Come visit our Family Store to find great deals on name brand clothing, furniture, and other household goods. Proceeds assist families in need in Frederick County.

Address: 902 B North East St. Frederick, MD 21701

Phone: 301-631-2489

Hours: Monday-Saturday 10am-5pm



COME AND WORSHIP

- The Salvation Army is motivated by the love of God and its message is based on the Bible
- Weekly church services are held in the chapel on Sunday mornings at 10am followed by Sunday School for all ages.
- Prayer and Bible study on Wednesday evenings at 6pm
- Small groups are offered for different age groups



FINANCIAL REPORT

For the Twelve Months Ending September 30, 2020

*Unaudited

REVENUE	EXPENSES
Public Support \$906,435	Staff Compensation \$588,316
Special Events \$2,313	Professional Fees \$10,943
Sales to Public \$243,150	Assistance to Individuals \$495,613
Donations-in-Kind \$305,022	Other Program & General Operating Expenses \$359,940
Other Revenue \$288,381	Support to Headquarters \$137,428

Surplus of Revenue over Expenses

\$153,061

PLAN YOUR LEGACY WITH THE SALVATION ARMY

To find out more about wills, gift annuities, estate planning, or other ways to plan your legacy, please contact Ted Simon, Associate Planned Giving Director at 240-446-1567 or ted.simon@uss.salvationarmy.org.



SERVICE HIGHLIGHTS

Social Service Stats

Clothing Vouchers: 150
Energy Assistance: 241
Housing Assistance: 166
Prescription Assistance: 7
Total Individuals: 1,314



Covid Relief Stats

Energy Assistance: \$4,312.23
Housing Assistance: \$32,239.11
Prescription Assistance:
\$1,068.09
Other Assistance: \$1,280.48



When the pandemic began, we adapted our youth outreach immediately and met local youth near their neighborhoods in local parks and open spaces. We held character building classes, had games, handed out snack bags and had a time of devotion.

WE COULDN'T DO IT WITHOUT YOU!

THANKS TO OUR ADVISORY BOARD

Doug Fisher—Chair
Michael Banks
Sushil Bhattacharjee
Mary Ann Frank
Marshall Horman
Deb Linich
Lee Radcliffe
Gary Sanbower
Ansel Todd
Jody Vona

THANKS TO OUR WOMEN'S AUXILIARY

Sally McMurry—President
Geni Rhoten—Vice President
Sue Abbott—Secretary
Karyn Hanna—Treasurer
Lorraine Ambrose
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Betty Bowie
Elizabeth Brady
Sonja Brown-Jenkins
Sandy Carlson-Lombard
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Mary Hoy

THANKS TO OUR WOMEN'S AUXILIARY

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Charlie Perry
Elinore Pisarcik
Renee Poole
Geni Rhoten
Joyce Rowe
Alice Schwartz
Alice Stup
Chris Weigman
Melinda Yount
Pauline (Skippy) Zimmerman

PLAN YOUR ANNUAL GIFT WITH THE SALVATION ARMY

“DO GOOD
and SHARE
WHAT YOU
HAVE.”

Hebrews 13:16



Thinking carefully about what to give and when to give increases the impact of your gifts.

Gifts by **check** or **credit card** are the most popular ways to give, however gifts of other assets can help you save even more. Gifts of **stock**, **bonds**, **mutual funds** and **other assets** such as **real estate**, **jewelry** or **art** that have increased in value since you have owned them can result in even greater tax savings.

For our friends over the age of 70, it is possible to make tax free charitable gifts directly from your **IRA**. Funds donated in this way will never be subject to income or estate tax. We also offer NAP credits in select locations that provide **state tax credits** equaling up to 65% of the donation that may be applied against your state income tax liability. Consult your tax advisor for more information.

To find out more about ways to make your annual gift to
The Salvation Army, please contact Lisa Kenney,
Regional Resource Development Director at 410-507-8114
or lisa.kenney@uss.salvationarmy.org



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FREDERICK, MARYLAND

CONTACT US

Corps & Main Office

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Family Store

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